

Transition Guidelines

Nationwide CareMatters® II price improvement effective June 12, 2023

Beginning June 12, 2023, Nationwide[®] is implementing a price improvement across all scenarios for the current CareMatters[®] II product.

CareMatters II price improvements and product minimum decrease

There will be a price decrease for all scenarios, which varies by the characteristics of the case.

In addition, to make CareMatters II more accessible to more clients, Nationwide is lowering the current minimum LTC benefit from \$2,500 a month to \$1,500 a month. South Dakota, Vermont and Wisconsin require higher minimums.

CareMatters is designed to return the most value back to our members

Here are some of the ways in which CareMatters II stands apart from the competition:

- Cash indemnity benefits mean that the full monthly LTC benefit is available every month
- Upon completion of the 90-calendar-day elimination period, the LTC benefits for the first 90 days will be paid retroactively along with benefits for month 4
- The death benefit will never be less than the premiums paid, minus any policy distributions (loans, withdrawals and LTC benefits paid)
- And even if all the LTC benefits have been used, a guaranteed 20% residual death benefit is paid to the policy's beneficiaries; this is currently the highest in the industry

Important dates

CareMatters II policies with an effective date on or after June 12, 2023, will receive the improved pricing.

CareMatters policies do not allow for backdating.

State approval of price the improvement

| Effective date | States |
|------------------|--|
| June 12, 2023 | AK, AL, AR, CO, GA, HI, IA, ID, IL, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, NC, NE, NH, NM, NV, OH, OK, OR, PA, RI, TN, TX, UT, VA, VT, WA, WI, WV, WY |
| Pending Approval | AZ, CA, CT, DC, DE, FL, IN, ND, NJ, SC, SD |

YourLife CareMatters® in New York will not be affected by this change.

Current CareMatters II pricing and product minimum of \$2,500 monthly LTC benefit will remain in effect until the pending states listed above approve the new pricing. Nationwide will provide updates as we are able to implement these changes in additional states.

In addition to the product changes, we are also introducing a new streamlined application that includes both CareMatters II and CareMatters TogetherSM. If your preferred method to submit business is paper, please order new kits so that you have the current available paperwork.

We're here to help

Please call us if you have any questions or need assistance. We appreciate your business and are glad to help.

New Business Solutions Center: Life Insurance Solutions Center: Brokerage General Agents Solutions Center: 1-866-678-5433 (option 2) 1-800-321-6064 1-888-767-7373



Life Insurance products are issued by Nationwide Life and Annuity Insurance Company or Nationwide Life Insurance Company, Columbus, Ohio.

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