



From the Desk of

Tess Grace & Marty Johnson

We have been closely monitoring the sales volumes and regulatory environment with the Washington Cares Fund. Earlier this month, we announced the preferred deadline to submit applications with the Long-Term Care Rider for our Income Advantage and Life Protection Advantage IUL policies in the state of Washington.

After further review, we have made the decision to **suspend sales of the Long-Term Care Rider effective immediately in the state of Washington.** We will continue to accept applications for the Income Advantage and Life Protection Advantage IUL policies that do not include the Long-Term Care Rider.

Transition Rules

- Effective immediately Income Advantage and Life Protection Advantage IUL applications, with the LTC Rider in the state of Washington, will NOT be accepted.
- All paper and electronic applications that include the LTC Rider **must be received in good order at Mutual of Omaha by 5:00 p.m. (CT) on Friday, August 13, 2021.** Drop Tickets submitted before the deadline cannot have the LTC Rider added after submission. Applications received after this deadline will be closed. **No exceptions will be made.**

We are making every effort possible to issue policies as soon as possible. However, we cannot guarantee policies will be issued by the Washington deadline.

Mutual of Omaha is fully committed to the Long-Term Care business and we expect to resume sales on November 1, 2021. Thank you for your continued business, partnership, and commitment to Mutual of Omaha. If you have any questions, please contact your Sales Director or Account Executive.



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